Top Five Ways Architects, Engineers and Contractors Benefit from Box

1) Faster, More Efficient Project Bidding

Looking for a faster, more efficient way to conduct bids? With Box, create a secure workspace and build stronger teams, foster trust, and easily collaborate during the pre-bid and bid phases. Accept bids, negotiate and check status from any device, anywhere.

- **Secure communications with contractors.** With Box, create secure bidding folders to easily communicate without the hassle of email or FTP. Simply create a top level project folder with subfolders for each contractor, vendor and subcontractor. Then, invite collaborators as editors. Only you can see bid submissions and uploads.
- **One source of truth.** Utilize Box's social productivity tools -- discussions, comments and tasks -- to negotiate with all active bidding members, so that all relevant content and conversations are stored and tracked in one place.
- **Finalize and sign, electronically.** Box integrates with more than 250 apps, including business services like DocuSign® and Echosign®. Let your legal team review, mark up and sign contracts electronically – no matter where they are or what device they use.

"Box lets employees and subcontractors focus on the job at hand, rather than the cumbersome operation of FTP. The difference is night and day."

– Rick Roman, Director of IT Operations, Balfour Beatty

2) Anywhere Access to Project Documents

Sound familiar? Your contractor needs clarification from the architect. He heads to the trailer, grabs blueprints, heads back, and makes annotations. Then it's back to the trailer to scan the revisions. With Box, that whole process takes place on a tablet.

- **Stay connected on the go.** From any mobile device, quickly preview CAD/CAM files, photos, contracts and more. Or, favorite folders for offline mobile access. Box Sync, gives you offline access to critical content so you never miss an update.
- **Detailed version history.** Ensure your onsite project team has the most up-to-date revision of a blueprint, CAD file, or project document. With Box, dramatically improve visibility and communication through detailed history of everything you do.
- **Productive mobile workflow.** Integrate mobile productivity apps like PlanGrid® and AutoCAD® WS and create more accurate and efficient workflows. View and organize construction plans, see drawing revisions and pin photos to blueprints. Or, attach PDFs to each sheet for RFIs and specifications – all on the go.

3) Streamline Design, Construction, and Close Out

Today's reality: the architect is in New York, materials coming from Milan, and your site is in Singapore -- for a client in Sao Paolo. Use Box to coordinate the constant questions, clarifications, and design changes and align everyone on a common goal.

- **Unified, secure workspace.** Stay completely aligned with the whole team working in a shared, secure workspace. Comments and discussions around a project, plus full version control for designs, plans and files keeps you running smoothly.
- **Complete Projects Faster.** You can assign tasks to key contributors and stakeholders to ensure they review and approve designs, blueprints and contracts fast, while giving everyone instant visibility into the latest status.
- **Enterprise-grade security and controls.** Unlike personal file sharing applications, Box gives you total control over your projects, so you can easily control which content is available to which team members.No access? Read only? No problem.

4) Equip Sales with the Best Assets

When you're competing for business, it's critical that your sales reps are armed with the right information at the right time. With Box, you can make sure sales is always equipped with the latest assets, wherever they are and can focus on what they do best; selling.

- **Easy, intuitive access.** Get up and running in no time with Box. Shared spaces make it simple for distributed teams to quickly collaborate with internal and external teams.
- **Get instant feedback.** Give instant feedback to marketing on collateral and campaigns, and focus them on creating sales assets that really make a difference. Then, let teams leverage best-of-breed efforts and reuse successful material.
- **Know what sales is sharing.** Your sales team can instantly share with their customers, but you get critical insights into what's being accessed, and who's looking.

"Now, if someone in California is putting together a campaign for someone in Florida, it's easy to connect and share. We're not reinventing the wheel."
– Patti Langdale, Corporate Communications and Marketing Manager, Meritage Homes

5) Grow, Compete and Win

As your company grows and becomes more mobile, it's critical to build a powerful collaboration capability. FTP servers, file systems and legacy technology hamstring your ability to share beyond the firewall. Box helps build smoother-running organizations, by enhancing communication, transparency and teamwork.

- **Improve daily operations.** Streamline operations and improve productivity. Box integrates with hundreds of apps so you can improve M&A negotiations, board meetings, hiring, terminations, vendor management and more.
- **Run lean.** Running out of file serves and disk space? Email servers overloaded? With Box, retire older services and benefit from the economics of cloud computing. You can even use Box to make content available outside the firewall to engineering field ops teams, contractors, sales teams and executives.
- **Support corporate policies.** Box is built with enterprise-grade security in mind. It's the best way to share information and collaborate, and it lets IT manage where, when and with whom content is being shared.

See more ways to move projects forward at http://www.box.com/constructionkit/ and the Box Blog

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" Not only is Box 1000% easier to use than FTP, but it also enables us to survive and flourish as a truly virtual organization. "

David Elias
Principal, ZON

Box Sales
Call 877-729-4269
box.com/constructionkit