WEB TITAN
WEB FILTERING APPLIANCE

ATLAS IS A COMPUTER SERVICES COMPANY BASED IN THE TAMPA BAY AREA OF FLORIDA. ATLAS IS FOCUSED ON PROVIDING PROFESSIONAL IT SUPPORT SERVICES TO SMALL TO MEDIUM SIZED BUSINESSES WITH 1 TO 1000 EMPLOYEES.

WHAT ATLAS REALLY LIKED ABOUT WEBTITAN

1. LDAP and group

For Atlas LDAP allowed for easy integration with Windows Active Directory and user level control or group level controls on website filtering. Within Atlas as with most organisations, not all users share the same privileges and this needs to be managed as seamlessly as possible, LDAP and group level controls allowed Atlas to do this.

2. Lower IT Spend

Atlas now have a significantly lower IT spend – according to Zolkos 'with WebTitan all our system and product updates are included as is full technical support which is an excellent benefit for us. To know that there will be no extra costs incurred during the life of the license means that we can maintain budgetary control and rest assured that all new releases and updates to the product will be ours at no extra cost.

OVERVIEW - TECHNICAL SITUATION

Atlas needed a Web Filtering solution that would seamlessly allow their internet usage policy to be implemented while protecting its network from the increasing numbers of network threats and attacks. Its previous solution was extremely cumbersome requiring security administrators that had a lot of knowledge and skill, it was expensive in terms of IT time required to manage and importantly the renewal price was excessive.

Atlas realised it needed a solution that could offer real-time protection and automatically block malicious threats. 'We needed a solution that could keep pace with the dynamic nature of the t hreat landscape without sacrificing a large proportion of a security administrators daily work time to do this' according to Gregory A. Zolkos, CEO, Atlas Professional Services, Inc.

CHALLENGE

Atlas had a legacy solution in place that was cumbersome and extremely expensive in terms of IT time and purchase price. The company was facing a massive challenge in terms of IT time required to manage the existing web filtering solution while smoothly and effectively managing the organizations internet usage policy including user requests and policy changes. "Although the solution mostly did what we needed it was difficult to reach this point and the dynamic world of web filtering requires contact changes to policy as people join leave the company, people change departments or roles internally" said Zolkos.

Atlas needed to be able to provide easy to mange complete protection from ever changing network threats. An important decision criteria for Atlas was the budget available "We knew we needed to move from a solution that was difficult to use and taking up unacceptable amount of I.T. time – we tested many solutions and finally found WebTitan which worked within our budget and offered all the features we needed with a very simple interface and automated updated freeing up a significant amount of technical time".

According to Zolkos "We had two primary concerns. We needed more dynamic and granular policy tools, we also needed a more automated and easy to use solution which improved our overall network security".

Powerful, Reliable & Affordable Web Filtering

WEB TITAN
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"With WebTitan full automation has lead to reduced errors that can often lead to security breaches, it has also improved I.T. staff time management."

THE SOLUTION

Prior to deploying WebTitan, Atlas used a solution that was becoming cumbersome to use, they found when testing WebTitan that it was much easier to use and more intuitive in terms of their set-up. By deploying WebTitan, the company is saving thousands of dollars and reclaiming all the IT time formerly spent managing their previous appliance.

Atlas made a decision to look for a solution that would flexibly and easily allow for a dynamic internet usage policy while keeping the network secure. Having tested a number of solutions Atlas decided that WebTitan fully met its requirements.

Atlas started using WebTitan in 2010 and have since enjoyed a more efficient work force with a more secure network that has been free of malware since deployment. Full automation has lead to reduced errors that can often lead to security breaches, it has also improved I.T. staff time management.

' WebTitan provides robust web content filtering at a fraction of the price of our previous solution. We have been using a Web Filtering solution for a number of years now so we already understood the value of web filtering both to network security and staff productivity. We needed to find a new solution that was less cumbersome in order to free up some IT time but we needed to find a solution that was within budget while not compromising any of our security requirements. The ability with WebTitan to protect our user very simply and quickly requiring limited IT resources distinguished WebTitan from its competitors' said Gregory Zolkos, IT Manager.

The WebTitan ISO option allowed Atlas create a dedicated WebTitan appliance using existing hardware. Because WebTitan ISO is a complete operating system and software suite there is no possibility of compatibility issues which therefore allows for quick and hassle free deployment. The solution combines powerful security with intuitive reporting and policy management.
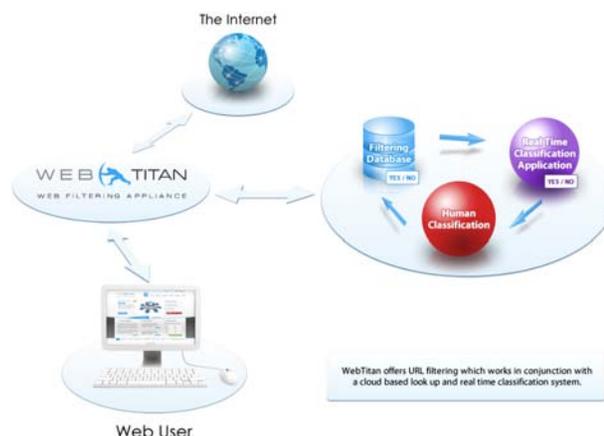
THE RESULTS

'WebTitan has definitely helped us improve productivity across the organization, we can manage policies very easily now and at an incredibly granular level, we simply fine tune our policies as we need to, to meet the organizations needs – WebTitan works for us' stated Zolkos.

With WebTitan report generation can be automated, which allows reports to be scheduled and emailed to the relevant people on the management team. Policies can then be edited based on the analysis of these reports very simply and easily.

More economical and simpler interface

Reporting covers everything we need and more
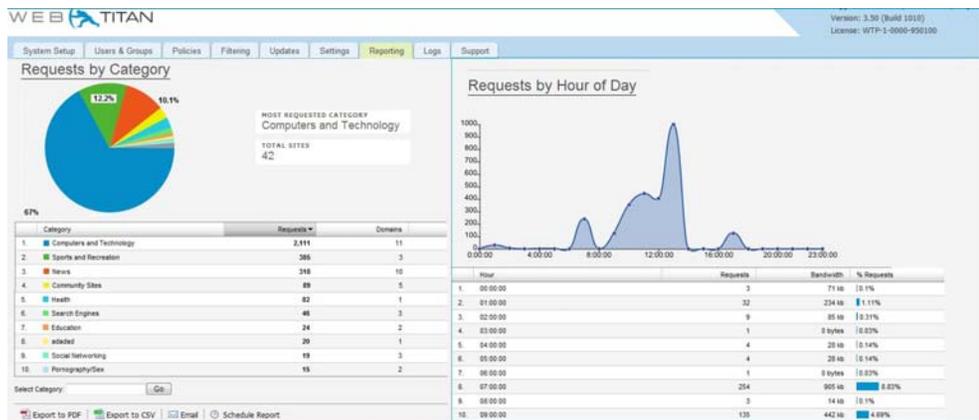
We've not really had to use WebTitan support so far which really says a lot about how easy to configure and use WebTitan is – it is an added bonus that support is included in the very reasonable price and not an extra like many other solutions we looked at.

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